



WALKER PRODUCTS, INC.

80 Commerce Street • Glastonbury, Connecticut 06033 • (860) 659-3781
Toll Free 1-800-828-2096 • Fax (860) 657-4809

November 18, 2005

Total 46.10 + 73 = \$119 \$140 sell

Indoff, Inc.
ATTN: AI

FAX #632-2028

Dear AI:

Your cost for seven hundred fifty (750) pieces of 4' x 6' aluminum framed porcelain marker boards, no trays and packed one (1) per box, is \$73.00 each.

We have based our price on your steel with a protective coating, 1/2" fiberboard core, aluminum foil backing sheet, L bracket hangers and screws, and a simple cardboard box.

If you require a box that will allow these boards to be shipped one at a time around the country, the box must be redesigned.

We will also get a price on a porcelain grid that's fired on.

Let me know if you have a description of the artwork.

Sincerely,

Steve Dee

SD: bgg

crating \$35

\$46.10

*2 * 1.92 = \$3.84*

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