

## Special End-User Price and Volume Discount Schedule

Take the % below off of Current Claridge List Prices in Catalog

From now on I will generally quote you a list price, from which you can apply the discount shown below. I will clearly state if I quote you at a Net price and discount does not apply.

If shipped from CA warehouse this discount schedule is void

<u>From</u>	<u>\$ at List</u> <u>To</u>	<u>Price Discount</u> <u>% Off List</u>	<u>Volume + price discount</u> <u>% off list</u>
\$1,000	\$2,500	10.00%	19%
\$2,501	\$5,000	15.00%	24%
\$5,001	\$7,500	20.00%	28%
\$7,501	\$10,000	25.00%	33%
\$10,001	\$15,000	27.00%	34%
\$15,001	\$20,000	28.00%	35%
\$20,001	\$25,000	30.00%	37%
\$25,001	→	Call	

### Claridge items subject to Volume discount

<u>Pages</u>	<u>Item</u>	<u>Quantity for Volume discount</u>
Page 2 and 3	All	12 or more
Page 7	All Premiere Reversible	6 or more
Page 7	Portable 57 and 57PD	12 or more